Leah,

I had a look at the Confidential Report. A few minor changes:

1. Financial Results

In the titles of all the tables, put results in plural; "Financial Results - .....". Do this is the supplier and retailer reports.

2. Financial Results - Profitability by Channel

- line 3: "Volume Sales (units mln)"

- line 5: "Value Sales ($mln)"

Make change for both Elecssories and HealthBeauties.

3. Financial Results - Last Period Negotiations

In the imbedded box, change "these agreements .." to "those agreements...."

Do this in supplier and retailer reports.

4. Key Performance Indicators

In the imbedded box on Channel Strength, drop " volume" before sales; we are reporting both volume sales and value sales so no need to specify.

This is it. Make the changes and send Dariusz and me a copy of the final template.

Now we can move on to fix the research reports.

Best, Wilfried

Sent from my iPad